Main objectives Risk Adjustment Risk Pooling by Pathologies Optimal Mechanisms Paying for Risk Management Conclusions, Questions and Agenda

### Risk Adjustment Mechanisms in Colombia

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#### Plan of Presentation

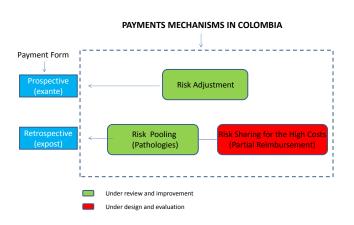
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### Main objectives

- This ongoing research project has focused on:
  - Redisigning the whole risk adjustment mechanism in Colombia (broad objective).
  - Adjusting current main components: Exante risk adjustment and expost risk pooling by pathologies (specific objective).

### Broad design

• Broad design we are proposing:

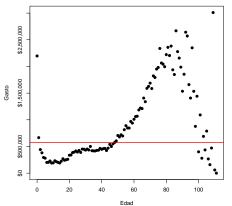


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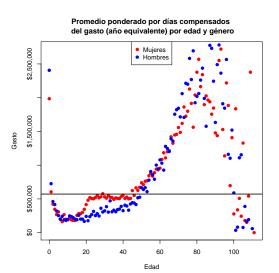
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### Risk Factors Current System: Age, sex, locality

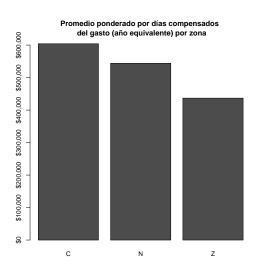
Promedio ponderado por días compensados del gasto (año equivalente) por edad



### Risk Factors Current System: Age, sex, locality



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### Exploring new factors

- Current model (linear regression) cannot explain more than 2% of the proportion of variation of annualized health expenditures.
- We have been studying:
  - Disability.
  - 2 Chronic diseases: 29 groups.
  - 3 IR-DRG adapted to Colombia (24 groups).
  - 4 HCC adapted to Colombia.

#### Results

# Table : Individual-level predictive performance indicators (annualized expenditure)

2*Model	Estimation sample			Validation sample		
	R <sup>2</sup> (%)	MAPE	CPM(%)	$R^{2}(\%)$	MAPE	CPM(%)
Until 2009	1.27	1.31	4.29	1.02	1.31	3.52
(1): Current	1.45	1.30	4.86	1.15	1.31	4.13
AgeGroup*Gender*Zone	1.47	1.30	4.93	1.16	1.30	4.19
Age*Gender*Zone+Age2+Age3	0.98	1.34	2.12	0.82	1.34	1.35
AgeGroup*Gender*Zone*City	1.47	1.30	4.93	1.16	1.30	4.19
AgeDummies*Gender*Zone	1.56	1.30	4.95	1.12	1.31	4.15
(1) + Disability (D)	1.65	1.30	5.06	1.38	1.30	4.39
(1) x Disability (D)	1.71	1.30	5.07	1.38	1.30	4.36
(1) + Hospitalization (H)	5.71	1.21	11.54	4.83	1.21	11.02
(1) x Hospitalization (H)	7.73	1.13	17.32	6.36	1.13	16.82
(1) + Specialist (S)	3.53	1.22	10.79	2.92	1.23	9.98
(1) x Specialist (S)	3.98	1.17	14.62	3.27	1.17	13.75
(1) + Morbidity (M)	1.46	1.30	4.88	1.16	1.31	4.13
(1) + Chronic	10.85	1.16	14.92	9.04	1.17	13.99
(1) + DRG	12.57	1.08	21.14	6.12	1.17	14.12
(1) + HCC	4.71	1.24	9.53	4.10	1.24	8.8
(1) + D + H + S	6.72	1.24	8.94	5.73	1.25	8.23
(1) x D x H x S	9.58	1.05	23.46	7.54	1.05	= 22.78



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AgeGroup*Gender*Zone*City	1.47	1.30	4.93	1.16	1.30	4.19
AgeDummies*Gender*Zone	1.56	1.30	4.95	1.12	1.31	4.15
(2): $(1) + D + H + S + M$	6.76	1.25	8.21	5.77	1.26	7.51
(3): (1) $\times$ D $\times$ H $\times$ S + M	9.61	1.05	22.93	7.57	1.06	22.25
(2) + Chronic	13.52	1.17	14.43	11.38	1.18	13.52
(2) + DRG	13.07	1.13	17.59	6.61	1.21	11.38
(2) + HCC	8.55	1.23	10.24	7.39	1.23	9.54
(3) + Chronic	15.41	1.04	23.74	12.49	1.05	22.86
(3) + DRG	14.90	1.00	26.72	7.98	1.10	18.94
(3) + HCC	11.07	1.04	23.61	8.94	1.05	22.97

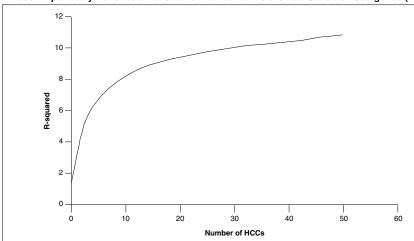
### Comparing with other studies

 Risk adjustment of Medicare capitation payments using the CMS-HCC Model (Pope, Kautter, Ellis, Ash, etc. (2004))

### Comparing with other studies

Figure 4

Model Explanatory Power as a Function of Number of Hierarchical Condition Categories (HCC)



NOTES: All models, including the one with zero HCCs, include 24 age/sex cells, and Medicaid and originally disabled status. Results based on stepwise regression analysis. SOURCE: (Pope et al., 2001.)

Exploring new factors Results Comparing with other studies Incentives for cream-skimming

### Incentives for cream-skimming

#### Table: Predictive ratios for non-annualized expenditure quintiles

2*Model	Estimation sample		Validatio	Validation sample	
	Q1	Q5	Q1	Q5	
Until 2009	15.48	0.26	15.53	0.27	
(1): Current	15.22	0.27	15.26	0.28	
AgeGroup*Gender*Zone	15.20	0.27	15.24	0.28	
Age*Gender*Zone+Age2+Age3	16.16	0.25	16.22	0.25	
AgeGroup*Gender*Zone*City	15.20	0.27	15.24	0.28	
AgeDummies*Gender*Zone	15.15	0.27	15.18	0.28	
(1) + Disability (D)	15.15	0.28	15.19	0.28	
(1) x Disability (D)	15.13	0.28	15.19	0.28	
(1) + Hospitalization (H)	8.41	0.52	8.52	0.53	
(1) x Hospitalization (H)	8.78	0.55	8.88	0.56	
(1) + Specialist (S)	9.27	0.45	9.38	0.45	
(1) x Specialist (S)	9.36	0.47	9.46	0.48	
(1) + Morbidity (M)	15.21	0.27	15.24	0.28	
(1) + Chronic	8.94	0.53	8.97	0.53	
(1) + DRG	3.52	0.76	0.76	0.76	
(1) + HCC	11.47	0.41	11.47	0.41	
(1) + D + H + S	5.26	0.61	5.42	0.62	
(1) x D x H x S	5.99	0.65	6.08	0.66	

### Incentives for cream-skimming

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AgeGroup*Gender*Zone*City	15.20	0.27	15.24	0.28	
AgeDummies*Gender*Zone	15.15	0.27	15.18	0.28	
(2): $(1) + D + H + S + M$	5.08	0.61	5.24	0.62	
(3): $(1) \times D \times H \times S + M$	5.83	0.65	5.92	0.66	
(2) + Chronic	3.63	0.71	3.76	0.72	
(2) + DRG	1.99	0.78	1.92	0.84	
(2) + HCC	4.07	0.66	4.19	0.67	
(3) + Chronic	4.37	0.73	4.44	0.74	
(3) + DRG	3.06	0.81	1.15	0.84	
(3) + HCC	4.91	0.69	4.96	0.70	

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### Aim and scope

- Expost risk pooling by pathologies (Cuenta de Alto Costo -CAC), currently works for renal chronic disease.
- Soon four more patologies will be introduced.
- CAC is regulated by the government but managed by health insurers (EPSs).
- It is meant to be a pool for risk sharing of high cost pathologies (currently only chronic renal disease).
- Five new patologies will follow: AIDS, Cancer, Artritis, Epilepsy.



### The working mechanism

- The actual mechanism.
  - Using the prevalence of renal chronic disease per health insurer within each age group, estimate a normal distribution (uses almost 70 data points per age group).
  - Estimate upper and lower bounds for prevalence per age group.
  - Compare each health insurer prevalence to the upper and lower bounds
  - If an insurer has prevalence below the lower bound it contributes to the fund. If above it receives from the fund.
  - All transfers are fixed in advance and the same for every age group (15.000 USD).

### The working mechanism: Problems

- Prevalence is not normal even within age group.
- ② It is unbalanced almost by definition (in 2011 the government had to finance it with almos 20 million USD, the same value of the fund).
- Provides incentives for risk selection.

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### Non normality

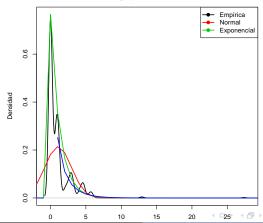
Table: Normality testing.

	Test						
Rango Edad	Shapiro-Wilk	Anderson-Darling	Cramer-von Mises	Lilliefors	Shapiro-Francia		
0-4	2.8E-07	1.4E-10	3.3E-08	1.0E-07	2.4E-06		
5-9	4.2E-06	1.5E-04	1.6E-03	2.6E-02	1.3E-05		
10-14	6.2E-05	2.4E-03	9.9E-03	6.0E-02	9.4E-05		
15-19	5.5E-03	7.4E-02	1.7E-01	1.4E-01	5.4E-03		
20-24	3.1E-06	5.9E-06	3.9E-05	8.6E-04	7.3E-06		
25-29	2.4E-07	3.6E-05	2.3E-04	5.5E-04	7.6E-07		
30-34	1.7E-14	4.5E-31	7.4E-10	3.8E-20	1.7E-12		
35-39	1.9E-12	2.8E-25	7.4E-10	7.6E-18	9.0E-11		
40-44	7.9E-11	5.7E-14	1.6E-09	6.3E-11	1.3E-09		
45-49	1.8E-12	6.6E-28	7.4E-10	5.8E-22	9.2E-11		
50-54	1.6E-10	4.8E-16	7.4E-10	4.3E-12	2.9E-09		
55-59	3.3E-06	6.3E-08	2.8E-06	4.4E-05	1.6E-05		
60-64	1.0E-03	6.4E-04	1.6E-03	3.4E-03	2.7E-03		
65-69	3.7E-02	4.7E-02	8.8E-02	9.1E-02	8.7E-02		
70-74	1.7E-02	2.0E-02	2.8E-02	8.2E-02	3.6E-02		
75-79	2.1E-02	3.6E-02	5.7E-02	1.5E-01	6.2E-02		
80 +	7.2E-04	2.3E-03	5.2E-03	9.4E-03	7.5E-04		
Total	5.7E-13	3.5E-28	7.4E-10	7.7E-24	3.2E-11		

The working mechanism Non Normality Other distributions Simulation study: unbalanceness

#### Other distributions

### Distribución de la prevalencia para el grupo de edad 0-4



#### Other distributions

#### Distribución de la prevalencia para el total de la población

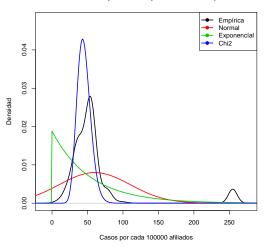
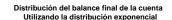
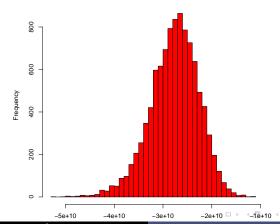


Figure : Empirical, normal, exponencial and  $\Xi^2$ .

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### Simulation study: unbalanceness





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### Simulation study: unbalanceness

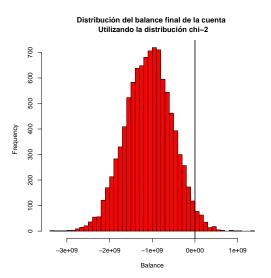


Figure : Distribución del balance final de la cuenta de alto costo asumiendo una distribución  $\chi^2$ .

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### Balanceness and efficiency selection tradeoff

- We explore two main ideas:
  - Optimal linear payment rules in a structural model (Barros, Pedro (2003). Cream-skimming, incentives for efficiency and payment system. Journal of Health Economics.
  - A model of exante and expost risk adjustment.

### Optimal linear payment rules

- Considere the general linear payment rule in a three agent (insurer, insured, regulator) rational interacting agents.  $S_i(p, X(e_i)) = \alpha_0 + \alpha_1 \overline{p}_i X(e_i) + \alpha_2 \overline{p} X(e_i)$  were  $\overline{p}_i$  is the prevalence of one disease in insurer i and  $X(e_i)$  is the cost of the disease as a function of insurer effort e.
- This payment rule include:
  - **1** Pure risk premium:  $\alpha_1 = \alpha_2 = 0$
  - **2** Risk adjustment (expost) or full reimburesement:  $\alpha_0 = \alpha_2 = 0$ ,  $\alpha_1 = 1$
  - **3** Population based risk adjustment (exante):  $\alpha_0 = 0$ ,  $\alpha_1 = 0$ ,  $\alpha_2 = 1$ .



#### Optimal linear payment rules

• In this model the optimal payment rule is:  $\alpha_1 = 1, \alpha_2 = -1$ , es decir:

$$S_i = \alpha_0 + X(e_i)(\overline{p}_i - \overline{p}) \tag{1}$$

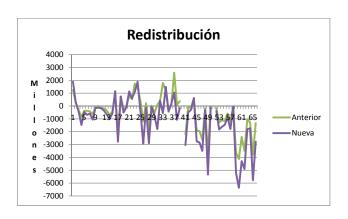
• This mechanism provides indirect incentives for efficiency by paying a discounted value of the efull value of the pathology  $(X(e_i))$  would be this optimal value).

### Optimal linear payment rules

- In the case of the expost mechanism in Colombia,  $\alpha_0$  is already risk adjusted by three factors.
- Age is highly correlated with renal disease therefore we modify the previous payment rule by setting the expost payment to:

$$C_i^{\text{expost}} = X(e_i) \sum_{g \in G} (p_i^g - p^g)$$
 (2)

were G are the group of age categories used to risk adjust the capitation payment.



#### Optimal linear payment rules A model of exante and expost risk adi

#### Results



### A model of exante and expost risk adjustment

- Consider the following to step approach to risk adjustment.
- Let *C* be the averiage cost of health services of the population.
- Assume you have G risk groups that do not differentiate between one particular pathology (for example: age/sex groups and renal chronic disease).
- Let the adjusted, per risk groups primiums be of health insurer
   i be:

$$C_i^{exante} = C + \sum_{g \in G} UPC^g(p_i^g - p^g)$$
 (3)

 $p^g$  is the population prevalence of risk group g.  $p_i^g$  is i-th insurer prevalence of risk group g.

• This formula doesn't redistribute well the risks associated with the undifferentiated pathology.

#### A model of exante and expost risk adjustment

- Now assume you wished to redistribute by all risk factors (risk groups plus one pathology).
- Then the adjusted, per risk groups primiums + pathology for health insurer i would be:

$$C_{i}^{optimal} = C + \sum_{g \in G} C^{g,1} (p_{i}^{g,1} - p^{g,1}) + C^{g,0} (p_{i}^{g,0} - p^{g,0})$$
(4)

were  $C^{g,1}$  is the average health cost within group g that have the particular pathology. Denote this new risk group by (g,1).  $C^{g,0}, p^{g,1}, p^{g,1}$  have analogous interpretation.

• The proposed mechanism is:

**1** Pay exante:  $C_i^{exante}$ .

2 Pay expost:  $C_i^{expost} = C_i^{optimal} - C_i^{exante}$ 



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## Paying for Risk Management

- Previous mechanism incentivates efficiency in an indirect way (not paying fully for renal chronic disease).
- A key question that remains is how to explicitly incentivate efficiency and good health management practices in the expost payment rule.
- For renal chronic disease it has been suggested to look:
  - High enrollment compared to expected of diabetes and hypertense. Incidence of renal chronic disease. Mortality due to renal chronic disease.
  - ② If each on of these indicatos satisfy predefined thresholds, then we say the insurer has done a good health management of the disease.

### Paying for Risk Management

- It has been suggested that good health management insurer need not transfer funds to the pool when called to do so, and is entitled to receive when it is entitled to do so.
- This will make the mechanism unbalanced.
- What is the right way of doing it?

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#### Conclusions

- Prospective risk adjustment should be improved based on some of the discussed risk adjusters.
- The expost mechanism should be balanced.
- The proposed mechanism is simple, incentivates indirectly efficiency, and is single targeted.

### Open questions

- There are two (merging) systems based on two population sin Colombia (común and subsidiado). In the meantime, should we have two pools? One with differentiated payments?
- How to pay for risk management?
- Why not try the exante expost risk adjustment mechanism?

### Research agenda

- Normative vs positive risk adjusters.
- Testing the exante expost risk adjustment mechanism.
- Introducing risk management incentives.
- Introducing competition in health insurers.